

Sales Keys

- Johnson Controls Global Service Organization
- National Coverage / Local Presence
- Customer Relationships
- Johnson Controls Reputation
- Single Source Accountability / Job issues handled internally / No 3rd Party
- Strong HVAC Knowledge & Experience
- Equipment Reliability (New / Low Hour Units)
- Large-Tonnage Air-Cooled Chiller Equipment
- OEM – Original Equipment Manufacturer
- New Technology (kW/Ton, Controls, Low Sound...)
- Equipment Installations, Experience, etc.
- Mobilized / Rentalized Equipment – Easy to move, Easy to Connect / Disconnect
- Dedicated Rental Group
- Equipment Customization & Flexibility Available
- Flexible Financing
 - Rent-to-Own
 - Leasing
 - Long Term Rental Agreements