

January 11, 2008

Dear RCD Customer,

Please find enclosed a CD with the 2008 Commercial Price Prices. ***Your Trade Level Net Price multiplier is .40, which is your cost (Master List x .40 = Unit Net Price).***

The price pages are in two formats: one is an adobe PDF and the other is an excel file. Please feel free to share this information with anyone in your organization that handles parts ordering through RCD.

List prices increased on average 5% for 2008. While every effort is made to monitor price changes, some items increased greater than 5% due to higher costs from our suppliers. If you feel a price has increased in error, please contact us to verify price.

Included with the CD is an updated price schedule for RCD's Motor Remanufacturing Program. This program offers the convenience of 11 strategically located repair service centers and provides rewinding and reconditioning for all Carrier hermetic motors, stators and rotors.

Also attached is a product listing of some of the Commercial Products and Services that are available to you. You can find general information about these and other HVAC related products in our Totaline 2008 HVAC/R Parts Catalog. Please contact your nearest Totaline Parts Store for more information on our complete lineup of equipment, parts, tools, accessories and supplies.

We appreciate your business and look forward with you to a successful year in 2008.

Sincerely,



Mike Zales
Commercial Product Manager
Replacement Components Division –
Carrier Corporation

Commercial Aftermarket – Product Listing

| <u>Product</u> | <u>Supplier/Brand</u> |
|------------------------------------|---------------------------------------|
| Acoustic Blankets | Totaline |
| Air Filters | AAF International |
| Bearings, belts and shafts | Totaline, Lau Industries, OEM |
| Chiller Barrels | Totaline |
| Chemicals | Totaline, Nu-Calgon, |
| Chiller Retubing | Elliott |
| Coated Coils | AST, OEM |
| Coils | NuFin, OEM |
| Condensers | Totaline |
| Condensing Units | Carrier |
| Contactors | Totaline, Honeywell, Furnas |
| Compressors | Totaline, Carlyle, Others |
| Compressor Oils | Totaline, Nu-Calgon, Noco |
| External Oil Filters | Carrier |
| Fluid Analysis | TotalSense |
| Fans and Blower Wheels | Lau Industries, OEM |
| Integral Motors | Baldor |
| Leak Detectors | Ritchie, TPI, Inficon, Bacharach, |
| Motors | Totaline, GE, Emerson, Others |
| Motor Rewind | Integrated Power Services |
| Phase Monitors | Totaline, ICM Controls |
| Purges | Reftec |
| Refrigerant | Honeywell, Int'l, Dupont |
| Refrigerant Gas Monitors | Bacharach |
| Refrigerant Recovery & Accessories | Totaline, Reftec, Inficon, Ritchie |
| Starters, Contactors | Cutler- Hammer |
| Tools – Hand | Klein, Lenox, Moty-Ko, Imperial, J/B |
| Tube Cleaners | Goodway |
| Safety Disconnects | Cutler-Hammer, Diversitech, Square D. |
| Smoke Detectors | System Sensor |
| Vacuum Pumps, Valves, Fittings | Totaline, J/B Ind., Ritchie |
| Vacuum Pump Oil | Totaline, Nu-Calgon, Ritchie |
| Variable Frequency Drives | ABB |

