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MR. KEVIN FRAZE
 JOHNSON CONTROLS, INC.
 812 FIRST STATE BLVD
 DELMARVA BRANCH N28
 WILMINGTON, DE 19804

Date November 22, 2017
 Bid No DE17-11402
 Terms Net 45 Days
 Cust No 3848

We are pleased to quote the following:

Description	Amount
JOB LOCATION: DUPONT EXPERIMENTAL STATION, WILMINGTON, DE	
ONE YORK YPCST22G46 UNIT WITH 3884 TOTAL CONDENSER, EVAPORATOR, GENERATOR AND ABSORBER TUBES	\$6,928.00
IF TESTING THE ABOVE WITHOUT THE GENERATOR, WITH A TOTAL OF 3002 TUBES	\$5,248.00

PRICING BASED ON ESTIMATED TUBE COUNTS AND MAY BE SUBJECT TO CHANGE.

NOTE: HEADS MUST BE DOWN AND TUBES CLEANED AND BRUSHED BEFORE ANALYST ARRIVES. UNIT MUST BE READY FOR TESTING WITH NO WAITING TIME.

THIS BID INCLUDES A WRITTEN REPORT PLUS ALL KNOWN EXPENSES AND IS VALID FOR A PERIOD OF THIRTY DAYS.

If this quote is accepted and work performed hereunder by TAI, TAI's total liability in connection with the work is limited to the amount paid to TAI for the work. IN NO EVENT WILL TAI BE LIABLE FOR ANY INDIRECT OR CONSEQUENTIAL LOSS, DAMAGE, COST OR EXPENSE OF ANY KIND WHATEVER AND HOWEVER CAUSED, EVEN IF TAI HAS BEEN ADVISED OF THEIR POSSIBILITY. No action arising out of TAI's work, regardless of the form of action, may be brought more than one year after the cause of action accrued. Exclusive jurisdiction and venue for any action against TAI shall be in the Courts of Cobb County, Georgia.

THANK YOU!

BY _____

Tina Hobbs
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