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MR. KEVIN FRAZE  
 JOHNSON CONTROLS, INC.  
 812 FIRST STATE BLVD  
 DELMARVA BRANCH N28  
 WILMINGTON, DE 19804

Date January 18, 2016  
 Bid No DE16-01248  
 Terms **Net 30 Days**  
 Cust No 3848

*We are pleased to quote the following:*

| Description  | Amount     |
|--|------------|
| <b>JOB LOCATION:</b> DUPONT EXPERIMENTAL STATION, WILMINGTON, DE |            |
| ONE YORK OM3000 UNIT WITH 2590 CONDENSER TUBES, 18 FT. . . . .   | \$3,071.00 |
| ONE YORK OM3000 UNIT WITH 1852 EVAPORATOR TUBES, 18 FT. . . . .  | \$2,227.00 |

NOTE: HEADS MUST BE DOWN AND TUBES CLEANED AND BRUSHED BEFORE ANALYST ARRIVES. UNIT MUST BE READY FOR TESTING WITH NO WAITING TIME.

**THIS BID INCLUDES A WRITTEN REPORT PLUS ALL KNOWN EXPENSES AND IS VALID FOR A PERIOD OF THIRTY DAYS.**

If this quote is accepted and work performed hereunder by TAI, TAI's total liability in connection with the work is limited to the amount paid to TAI for the work. IN NO EVENT WILL TAI BE LIABLE FOR ANY INDIRECT OR CONSEQUENTIAL LOSS, DAMAGE, COST OR EXPENSE OF ANY KIND WHATEVER AND HOWEVER CAUSED, EVEN IF TAI HAS BEEN ADVISED OF THEIR POSSIBILITY. No action arising out of TAI's work, regardless of the form of action, may be brought more than one year after the cause of action accrued. Exclusive jurisdiction and venue for any action against TAI shall be in the Courts of Cobb County, Georgia.

**THANK YOU!**

**BY** \_\_\_\_\_

**BECKY ISBERG**