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MR. KEVIN FRAZE
 JOHNSON CONTROLS, INC.
 812 FIRST STATE BLVD
 DELMARVA BRANCH N28
 WILMINGTON, DE 19804

Date December 28, 2016
 Bid No DE16-12251
 Terms **Net 30 Days**
 Cust No 3848

We are pleased to quote the following:

Description	Amount
JOB LOCATION: DUPONT EXPERIMENTAL STATION, WILMINGTON, DE	
ONE CARRIER 17DA743 UNIT WITH 7017 CONDENSER AND EVAPORATOR TUBES (EVAPORATOR HAS 22 FT. TUBES)	\$8,527.00
THREE YORK OTT4G2 UNITS WITH 1582 CONDENSER AND EVAPORATOR TUBES IN EACH, TESTED IN SEPARATE TRIPS	\$1,942.00 EACH TRIP
THE THREE ABOVE YORK UNITS, TESTED CONSECUTIVELY IN SAME TRIP	\$5,596.00 ALL THREE

NOTE: HEADS MUST BE DOWN AND TUBES CLEANED AND BRUSHED BEFORE ANALYST ARRIVES. UNIT MUST BE READY FOR TESTING WITH NO WAITING TIME.

THIS BID INCLUDES A WRITTEN REPORT PLUS ALL KNOWN EXPENSES AND IS VALID FOR A PERIOD OF THIRTY DAYS.

If this quote is accepted and work performed hereunder by TAI, TAI's total liability in connection with the work is limited to the amount paid to TAI for the work. IN NO EVENT WILL TAI BE LIABLE FOR ANY INDIRECT OR CONSEQUENTIAL LOSS, DAMAGE, COST OR EXPENSE OF ANY KIND WHATEVER AND HOWEVER CAUSED, EVEN IF TAI HAS BEEN ADVISED OF THEIR POSSIBILITY. No action arising out of TAI's work, regardless of the form of action, may be brought more than one year after the cause of action accrued. Exclusive jurisdiction and venue for any action against TAI shall be in the Courts of Cobb County, Georgia.

THANK YOU!

BY _____

Becky Isberg
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