



MR. KEVIN FRAZE  
 JOHNSON CONTROLS - BRANCH 260  
 812 FIRST STATE BLVD  
 WILMINGTON, DE 19804

Date October 17, 2007  
 Bid No DE07-10218  
 Terms Net 30 Days  
 Cust No 3848  
 Bill To: 1228

*We are pleased to quote the following:*

Description	Amount
<b>JOB LOCATION:</b> DUPONT EXPERIMENTAL STATION, WILMINGTON, DE	
***REVISED***	
THREE YORK OT T4 G2 ZBES UNITS WITH 1582 TOTAL CONDENSER AND EVAPORATOR TUBES IN EACH, TESTING EACH UNIT IN SEPARATE TRIPS . . . .....	\$1,626.00 EACH
TESTING CONDENSER ONLY IN SEPARATE TRIPS .....	\$916.00 EACH
TESTING EVAPORATOR ONLY IN SEPARATE TRIPS .....	\$745.00

NOTE: HEADS MUST BE DOWN AND TUBES CLEANED AND BRUSHED  
 BEFORE ANALYST ARRIVES. UNIT MUST BE READY FOR TESTING WITH NO  
 WAITING TIME.

TUBE COUNTS PER CUSTOMER.

THIS BID IS SUBJECT TO ADJUSTMENT IN THE EVENT THE TOTAL TUBE COUNT VARIES  
 FROM THE NUMBER QUOTED OR IN THE EVENT THE TUBE LENGTH EXCEEDS EIGHTEEN  
 FEET. THIS BID INCLUDES A WRITTEN REPORT PLUS ALL KNOWN EXPENSES AND IS  
 VALID FOR A PERIOD OF SIXTY DAYS.

**THANK YOU!**

BY \_\_\_\_\_  
 EDIE JOSEPH

Nondestructive Inspections  
 Eddy Current - Flux Leakage - Oil Analysis - Infrared