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MR. KEVIN FRAZE  
 JOHNSON CONTROLS, INC.  
 812 FIRST STATE BLVD  
 DELMARVA BRANCH N28  
 WILMINGTON, DE 19804

Date October 31, 2017  
 Bid No DE17-10292  
 Terms **Net 45 Days**  
 Cust No 3848

*We are pleased to quote the following:*

Description	Amount
<b>JOB LOCATION:</b> DUPONT EXPERIMENTAL STATION, WILMINGTON, DE	
*****REVISED 11/16*****	
BUILDING 315: ONE CARRIER 17DA743 UNIT WITH 7017 CONDENSER, SUBCOOLER AND EVAPORATOR TUBES .....	\$8,751.00
IF TESTING CONDENSER ONLY ON THE ABOVE UNIT WITH 4431 TOTAL CONDENSER TUBES .....	\$5,319.00
IF TESTING EVAPORATOR ONLY ON THE ABOVE UNIT WITH 2586 TOTAL EVAPORATOR TUBES .....	\$3,578.00

NOTE: HEADS MUST BE DOWN AND TUBES CLEANED AND BRUSHED BEFORE ANALYST ARRIVES. UNIT MUST BE READY FOR TESTING WITH NO WAITING TIME.

**THIS BID INCLUDES A WRITTEN REPORT PLUS ALL KNOWN EXPENSES AND IS VALID FOR A PERIOD OF THIRTY DAYS.**

If this quote is accepted and work performed hereunder by TAI, TAI's total liability in connection with the work is limited to the amount paid to TAI for the work. IN NO EVENT WILL TAI BE LIABLE FOR ANY INDIRECT OR CONSEQUENTIAL LOSS, DAMAGE, COST OR EXPENSE OF ANY KIND WHATEVER AND HOWEVER CAUSED, EVEN IF TAI HAS BEEN ADVISED OF THEIR POSSIBILITY. No action arising out of TAI's work, regardless of the form of action, may be brought more than one year after the cause of action accrued. Exclusive jurisdiction and venue for any action against TAI shall be in the Courts of Cobb County, Georgia.

**THANK YOU!**

BY \_\_\_\_\_

Becky Isberg  
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