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MR. KEVIN FRAZE
 JOHNSON CONTROLS, INC.
 812 FIRST STATE BLVD
 DELMARVA BRANCH N28
 WILMINGTON, DE 19804

Date December 15, 2015
 Bid No DE15-12233
 Terms Net 30 Days
 Cust No 3848

We are pleased to quote the following:

Description	Amount
JOB LOCATION: DUPONT EXPERIMENTAL STATION, WILMINGTON, DE	
****REVISION 1-18-16****	
ONE YORK YPCST22G ABSORBER WITH 3002 CONDENSER, EVAPORATOR AND ABSORBER TUBES, 26 FT.	\$4,998.00
FOUR YORK YPCST22G46 ABSORBERS WITH 1404 EVAPORATOR TUBES, 26 FT. IN EACH, TESTED IN SEPARATE TRIPS	\$2,394.00 EACH TRIP
FOUR YORK YPCST22G46 ABSORBERS WITH 1598 CONDENSER AND ABSORBER TUBES, 26 FT., TESTED IN SEPARATE TRIPS	\$2,710.00 EACH TRIP
FOUR YORK YPCST22G46 ABSORBER WITH 882 GENERATOR TUBES, 26 FT., TESTED IN SEPARATE TRIPS	\$1,778.00 EACH TRIP

NOTE: HEADS MUST BE DOWN AND TUBES CLEANED AND BRUSHED BEFORE ANALYST ARRIVES. UNIT MUST BE READY FOR TESTING WITH NO WAITING TIME.

THIS BID INCLUDES A WRITTEN REPORT PLUS ALL KNOWN EXPENSES AND IS VALID FOR A PERIOD OF THIRTY DAYS.

If this quote is accepted and work performed hereunder by TAI, TAI's total liability in connection with the work is limited to the amount paid to TAI for the work. IN NO EVENT WILL TAI BE LIABLE FOR ANY INDIRECT OR CONSEQUENTIAL LOSS, DAMAGE, COST OR EXPENSE OF ANY KIND WHATEVER AND HOWEVER CAUSED, EVEN IF TAI HAS BEEN ADVISED OF THEIR POSSIBILITY. No action arising out of TAI's work, regardless of the form of action, may be brought more than one year after the cause of action accrued. Exclusive jurisdiction and venue for any action against TAI shall be in the Courts of Cobb County, Georgia.

THANK YOU!

BY _____

BECKY ISBERG