

Analysis	Details	List Price	JCI Discount Multiplier	JCI Price	JCI Rush Surcharge
Oil Analysis	Parameters: acid number, moisture, & wear metals	\$45.00	0.750	\$34.00	\$34.00
	Sample Kit	\$3.25	1.000	\$3.25	
	Optional Analyses (Additional):				
	Mixed Oil % Test	\$45.00	1.000	\$45.00	\$45.00
	Free chloride (recommended for POE)	\$15.00	1.000	\$15.00	\$15.00
	Particle Count (NEW)	\$20.00	1.000	\$20.00	\$20.00
	Varnish Potential by MPC	\$88.00	1.000	\$88.00	\$88.00
	Dielectric Strength	\$83.00	1.000	\$83.00	\$83.00
	Interfacial Tension	\$86.00	1.000	\$86.00	\$86.00
	Viscosity	\$20.00	1.000	\$20.00	\$20.00
Filter Element / Sludge Analysis	\$104.50	0.830	\$86.75	\$86.75	
Refrigerant Analysis	Parameters: acid number, moisture, high boiling residue, and solids.	\$98.75	1.000	\$98.75	\$98.75
	Sample Cylinder & Kit	\$73.50	1.000	\$73.50	
	Optional Analyses (Additional):				
	Chloride	\$37.00	1.000	\$37.00	\$37.00
	Non-Condensable Gases	\$37.00	1.000	\$37.00	\$37.00
	Other refrigerant contamination	\$61.00	1.000	\$61.00	\$61.00
Lithium Bromide Analysis	Parameters: salt concentration, density, alkalinity, ammonia, copper, and designated inhibitor.				
	Chromate inhibited	\$107.00	0.942	\$101.00	\$101.00
	Molybdate inhibited	\$117.00	0.942	\$110.00	\$110.00
	Nitrate inhibited	\$117.00	0.942	\$110.00	\$110.00
	Molybdate-Nitrate inhibited	\$137.00	0.943	\$129.00	\$129.00
	Z-Inhibited (Yazaki Machines)	\$168.00	0.943	\$158.00	\$158.00
	Unknown Inhibitor	\$200.00	1.000	\$200.00	\$200.00
	Arsenite inhibited	\$161.00	0.942	\$152.00	\$152.00
	ADVAGuard® 750 inhibited	\$146.00	0.943	\$138.00	\$138.00
	Sample Kit	\$4.25	1.000	\$4.25	
	Optional Analyses (Additional):				
	GCMS test for dissolved alcohol	\$98.00	1.000	\$98.00	\$98.00
	Refrigerant (water)	\$60.00	1.000	\$60.00	\$60.00
	Nitrate only	\$42.00	1.000	\$42.00	\$42.00
	ICP Group (3 metals or more)	\$131.00	1.000	\$131.00	N/A
	Other metals, each	\$42.00	1.000	\$42.00	\$42.00
	Foaming test	\$20.00	1.000	\$20.00	\$20.00
Turbidity	\$20.00	1.000	\$20.00	\$20.00	
Suspended Solids	\$40.00	1.000	\$40.00	\$40.00	
Purge Gas	\$66.00	1.000	\$66.00	\$66.00	
Glycol Heat Transfer Fluid Analysis	Parameters: color, solids, glycol concentration, freeze point, pH, reserve alkalinity, borate, MBT, molybdate, nitrite, phosphate, TTZ, glycolate, formate, acetate, oxalate, iron, copper, zinc, arsenic, calcium, chloride, magnesium, nitrate, silicon, and sulfate.	\$145.00	1.000	\$145.00	\$145.00
	Sample Kit	\$3.25	1.000	\$3.25	
	Optional Analysis (Additional):				
	% Glycol by Karl Fischer Titration	\$57.00	1.000	\$57.00	\$57.00
	GC/MS Identification of Glycol Type	\$32.00	1.000	\$32.00	\$32.00
	ASTM D3695 Glycols in Water	\$64.00	1.000	\$64.00	\$64.00
	Conductivity	\$12.00	1.000	\$12.00	\$12.00
% Oil in Glycol	\$50.00	1.000	\$50.00	\$50.00	
Suspended Solids	\$40.00	1.000	\$40.00	\$40.00	

JCI DISCOUNT PRICING SCHEDULE (cont'd)

Analysis	Details	List Price	JCI Discount Multiplier	JCI Price	JCI Rush Surcharge	
Inorganic Brine Analysis	Parameters: salt concentration, density, alkalinity, iron, copper, zinc, and engineering report.	\$198.50	1.000	\$198.50	\$198.50	
	Sample Kit	\$3.25	1.000	\$3.25		
Cooling Tower Water Analysis	Parameters: hardness, alkalinity, pH, chloride, sulfate, and total dissolved solids.	\$60.00	1.000	\$60.00	\$60.00	
	Sample Kit	\$3.25	1.000	\$3.25		
	Optional Analyses (Additional):					
	Ammonia	\$42.00	1.000	\$42.00	\$42.00	
	Nitrate	\$42.00	1.000	\$42.00	\$42.00	
	Other metals, each	\$42.00	1.000	\$42.00	\$42.00	
	Conductivity	\$12.00	1.000	\$12.00	\$12.00	
	Heptane solubles	\$62.00	1.000	\$62.00	\$62.00	
Lithium Chloride Analysis	Parameter: salt concentration, density, pH, carbonate/bicarbonate, designated inhibitor, zinc, iron, and turbidity/clarity.					
	Chromate inhibited	\$117.00	1.000	\$117.00	\$117.00	
	Molybdate inhibited	\$117.00	1.000	\$117.00	\$117.00	
	LiMIT™ 301 inhibited	\$152.50	1.000	\$152.50	\$152.50	
	Sample Kit	\$3.25	1.000	\$3.25		
	Optional Analyses (Additional):					
	GCMS test for volatile organic contaminants	\$98.00	1.000	\$98.00	\$98.00	
	Molybdate only	\$42.00	1.000	\$42.00	\$42.00	
	Chromate only	\$42.00	1.000	\$42.00	\$42.00	
	Copper	\$42.00	1.000	\$42.00	\$42.00	
	Ammonia	\$42.00	1.000	\$42.00	\$42.00	

Terms:

- Net 30 days, provided prior credit arrangements have been established. Past due service charges of 1 1/2% per month or any part thereof will be assessed on overdue accounts.
- Visa, MasterCard and American Express cards are accepted.
- A Wire Transfer Fee of \$32.00 will be added to all invoices outside of the US and Canada.

Credit Policy: Cash in advance or credit card for new accounts without established credit. Credit may be established by requesting in writing open account status and providing satisfactory commercial credit ratings.

Limitation of Liability: Rocky Research acts are limited to analysis and calculation of chemical balance of fluids for chiller equipment and to supply replacement chemicals pursuant to service agency specifications and requirements, and assumes no liability for damages to chiller equipment nor for any losses or damages including consequential damages arising from performance of services or use of replacement chemicals.